



DEALER APPLICATION

Date ___ / ___ / ___

OUR WHOLESALE POLICY :

ZIPPER'S PERFORMANCE PRODUCTS can only supply parts at wholesale prices to bona-fide, full-time motorcycle shops. Our definition of full time: open at least five days per week, daytime hours, a store front (not a garage, basement or barn) that is in the business of repairing, machining and repairing motorcycles and parts. We understand that legitimate business owners pay rent, taxes, insurance, etc and must make profits to stay in business. Unfair competition from backyard operations or racers looking for a better deal makes this more difficult for legitimate operations to compete.

Please help us qualify your operation for dealer pricing. We require that you supply all the information requested. Please do not be offended if you have been in business for twenty years and don't feel you need to qualify your shop with all this information. If all wholesalers went to this trouble there wouldn't be a problem with guys selling parts at cost from their garage, maybe just down the street from you!

Your contact at Zipper's (Who sent you this application?) _____

Business Name _____ Business Phone _____

Shipping Address _____ City _____ St _____ Zip _____

E-Mail _____ Web Site _____ Fax # _____

Year Business Started _____ Daily Hours _____ To _____ Closed On _____ No. of Employees _____

Parts Mgr/Buyer Name _____ Service Contact _____ Dyno? Y / N Type _____

Owner's Name _____ Owners Address _____

City _____ ST _____ Zip _____ Phone # _____ E-Mail _____

Resale Tax Id # _____ State _____ Federal Tax ID _____

ALONG WITH THIS APPLICATION, WE REQUIRE THE FOLLOWING:

- A copy of your Business License stating the type of business you are licensed to operate
A copy of your Yellow page ad or operator listing under motorcycles
A photo of your Store Front and Signage, and photos of your Store interior
A copy of a Cancelled Business Check.

Bank Information

BANK NAME _____ ACCOUNT # _____

CURRENT SUPPLIERS AND TERMS (MOTORCYCLE INDUSTRY ONLY)

NAME _____ ACCOUNT# _____
NAME _____ ACCOUNT# _____
NAME _____ ACCOUNT# _____

This information is required for the protection of our Legitimate Dealers.



Sales and Tax Resale Certificate

This is to certify that all personal property and or taxable services purchased from:

Zipper's Cycle, Inc/Zipper's Performance Products

Are intended for resale as tangible personal property or for use or incorporation as a material or part of other tangible personal property to be produced for sale. This certificate shall be considered a part of each order, which I/We shall hereinafter place, provided such order contains our certificate number. This is to continue in force until revoked in writing.

Certificate # _____ Date _____

Company Name _____

Address _____

Signature _____

Title _____ Phone # _____



New Dealer Agreement

As a new dealer of Zipper's Performance Products/Zipper's Cycle, Inc., I will agree to place an initial order of \$1,200.00 upon approval of my dealer application. **Please note that Machine Shop Services do not count towards the initial order.** I agree to purchase an annual total of not less than \$2,500.00 in order to maintain my dealer status and privilege. I understand that this agreement will display my good intentions and to help protect other legitimate dealers in the motorcycle industry.

If an order does not accompany this dealer agreement the dealer application will not be processed.

Due to increasing administrative costs, Zipper's Performance Products/Zipper's Cycle Inc. reserves the right to terminate inactive dealer accounts upon review.

Company Name and Address

Authorized Signature _____ Date _____

Printed Name _____ Title _____



Zipper's Performance Products Initial Order Form

Upon approval of our Dealer Application, please ship the following products:

Company Name _____

Shipping Address _____

Quantity Part # Description Price

Quantity	Part #	Description	Price

**** Machine Shop Services do not apply to the initial order.

